



# COMSYS Managed Solutions

Proven, repeatable and scalable solutions to drive your business forward

# Managed Solutions

Today, technology organizations are facing unprecedented challenges. You're often asked to do more with less yet still maintain an unwavering focus on business-critical issues and initiatives. Whether your challenges involve budget cuts, the need to reduce administrative overhead and improve overall efficiency, or you are simply undergoing rapid changes in technology, COMSYS can deliver the right team of people to find the right solution and implement it immediately. With COMSYS, meeting challenges head-on has never been easier.

COMSYS Managed Solutions is a group of specialized products and services that deliver proven, repeatable and scalable solutions to meet your specific needs. Our process begins by understanding your unique requirements and long-term business goals. From there we work with you to define the solution that is best for you, no matter the challenge.

COMSYS Managed Solutions utilizes standardized delivery methodologies that allow us to focus on meeting your unique objectives while adhering to proven project management techniques. The result is consistent and predictable deliverables on time, every time. COMSYS offers the added benefit of flexibility to our clients, through a variety of customizable engagement options:

- Full project teams managed directly by you or jointly with COMSYS
- Full responsibility of partial deliverables (i.e., phases or activities within a larger project effort)
- Complete deliverable and/or service level accountability, from beginning to end

COMSYS Managed Solutions is divided into six practice areas, each offering specific capabilities that deliver tangible and powerful benefits to our clients. Our Managed Solutions offerings include the following products and services:

| <i>vWorx</i>                                                                                                                                                                                                                                                             | <i>Application Services</i>                                                                                                                                                                                                                        | <i>Business Intelligence</i>                                                                                                                                                                          | <i>SAS</i>                                                                                                                                                                                         | <i>ERP</i>                                                                                                                                                                                                                                                                     | <i>Globalization</i>                                                                                                                                                                                                                                                 |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <ul style="list-style-type: none"> <li>• Contigent Workforce Management</li> <li>• Services Procurement Management</li> <li>• Outsourced Solutions Management</li> <li>• Recruitment Process Outsourcing</li> <li>• Vendor Sunset &amp; Consolidation Support</li> </ul> | <ul style="list-style-type: none"> <li>• Application Development &amp; Integration</li> <li>• Application Remediation</li> <li>• Application Maintenance</li> <li>• QA Support &amp; Testing Services</li> <li>• IT Consulting Services</li> </ul> | <ul style="list-style-type: none"> <li>• Data Warehousing &amp; Data Management Strategies</li> <li>• Performance Management</li> <li>• Enterprise Reporting</li> <li>• Business Analytics</li> </ul> | <ul style="list-style-type: none"> <li>• SAS Assessments</li> <li>• SAS Clinical Services</li> <li>• SAS Solution Support</li> <li>• Production Analytics</li> <li>• SAS Software Sales</li> </ul> | <ul style="list-style-type: none"> <li>• ERP Project Management &amp; Implementation</li> <li>• ERP Business Process &amp; Work Flow Analysis</li> <li>• ERP Consulting Services</li> <li>• ERP Training &amp; Knowledge Transfer</li> <li>• ERP Staff Augmentation</li> </ul> | <ul style="list-style-type: none"> <li>• Language Translation</li> <li>• Life Sciences Translation &amp; Localization</li> <li>• Web Site Translation &amp; Localization</li> <li>• Software Localization &amp; Testing</li> <li>• Globalization Staffing</li> </ul> |

***Managed Solutions***





## vWorx – Vendor Management Services (VMS)

Our Vendor Management Services offering, vWorx, is a comprehensive solution for managing, coordinating and standardizing activities related to contract services, including contingent staff resources, projects and outsourced services. It is an effective way to manage two crucial, cost-intensive components of business operations – your contracted workforce and the vendors that supply them.

vWorx offers a set of vendor management services utilizing best-of-breed business practices and processes for a tailor-made solution. Each solution is designed to provide meaningful, measurable cost savings to improve the effectiveness and efficiency of your business practices.

Practice components include:

- Contingent Workforce Management
- Services Procurement Management
- Outsourced Solutions Management
- Recruitment Process Outsourcing
- Vendor Sunset & Consolidation Support

As a proven leader in managing staffing, project and outsourced solutions for Fortune 500 companies, COMSYS offers more than three decades of client experience with the added functionality of independent tools built specifically for vendor management. Combined with our ISO 9001:2000-certified program implementation process, we can help you achieve consistency and process efficiency, cost savings and improvements in the quality of your supplier contract services.



## Application Services

Through our Application Services offering, we provide turnkey system or application services, including design, development, implementation, integration, remediation and maintenance, all tailored to our client's environment. Solutions can be delivered from client facilities, a COMSYS development center, an offshore location or any combination of locations as needed.

COMSYS project teams can assume total accountability for deliverables, timelines and project results or can work under the direction of our client, making our Application Services offering a flexible solution for organizations facing rapid technology, management or organizational changes. COMSYS will plan,

manage and execute strategic initiatives to help you stay at the forefront of today's digital world using time-tested, proven development and project management methodologies.

Components of our Application Services practice include:

- Application Development & Integration
- Application Remediation
- Application Maintenance
- QA Support & Testing Services
- IT Consulting Services

For fast, accurate results and accelerated return on investment, look to COMSYS Application Services as your resource in achieving business success.



**COMSYS is committed to helping you solve your business problems, no matter the challenge.**



## Business Intelligence (BI)

Our Business Intelligence practice leverages years of experience in designing and implementing programs and applications, allowing data to be used for a true competitive edge. We know to compete in today's dynamic marketplace, clients need to access and analyze vast amounts of valuable data at a moment's notice. Immediate access to reliable data with predictive views to critical corporate initiatives creates a distinct advantage for organizations focused on performance management.

As a leading provider of data warehousing and business intelligence services, COMSYS has the depth and breadth to support your business initiatives, whether you need support for a single aspect of your BI capabilities or a long-term resource to fully manage your BI solutions. With hundreds of experienced BI consultants, we use a proven delivery methodology, operational dashboards and performance scorecards to empower you to better manage your key performance indicators.

COMSYS takes a holistic look at BI as a platform. Our data integration expertise ensures reliable and retrievable data. Our expertise is in building a robust, on-demand reporting strategy that provides information throughout the entire enterprise – whether a large audience or small group via a self-service offering. And our platform for BI includes a layer of predictive analytics to guide executives through forecasting and risk mitigation exercises. This approach translates into improved corporate performance in software configuration management (SCM), customer relationship management (CRM), corporate governance requirements and overall profitability.

Our expertise makes COMSYS Business Intelligence an ideal choice for:

- Data Warehousing & Data Management Strategies
- Performance Management
- Enterprise Reporting
- Business Analytics

## SAS



Many companies the world over use SAS® software solutions to leverage massive amounts of data and enable more informed decision-making. SAS is a software of choice to develop more profitable relationships with customers and suppliers, and to drive organizations forward. At COMSYS, our SAS practice provides the skills and capabilities you need to rapidly develop SAS solutions that respond to your ever-changing needs, enabling true enterprise intelligence and analytics.

COMSYS has the distinct honor of being the first alliance partner to resell SAS BI software in the United States. Our professional experience in helping clients achieve performance improvements through application development, network solutions, database management and quantitative analysis is a well-documented testament to our more than 20-year partnership with SAS.

reliable and cost-effective outsourcing solutions in our dedicated SAS Center of Excellence in Kalamazoo, Michigan, and our Life Sciences Center of Excellence in Somerset, New Jersey. COMSYS' SAS practice helps drive a lower total cost of ownership by leveraging existing technology and minimizing project risk related to integration issues.

COMSYS SAS delivers a wide scope of analytics, including forecasting, predictive and descriptive modeling, optimization, design of experiments and text mining. Specific offerings include:

- SAS Assessments
- SAS Clinical Services
- SAS Solution Support
- Production Analytics
- SAS Software Sales



## ERP

Many companies struggle with the challenge of successfully implementing ERP solutions. We understand the challenges and the commitment it takes to implement an ERP solution and know how to avoid the pitfalls.

Our core competency is in providing consulting and implementation of ERP business solutions like Microsoft Axapta™, JD Edwards OneWorld/ EnterpriseOne, JD Edwards World, PeopleSoft Enterprise and Oracle Apps. We are experts in document output management solutions from FormScape and in solutions for tax transaction processing. And our expertise extends to a wide range of ERP modules including financial and analytics; logistics, supply chain and distribution; manufacturing/MRP; product builder/configurator; human resources and payroll; and customer relationship management (CRM).

With concentrated experience in the manufacturing and distribution industries, COMSYS has a proven track record of helping businesses make the most of their investments. Our consultants are highly skilled in multiple disciplines and in the leading ERP software. Many have certifications in more than one area of expertise and are multi-lingual.

For a complete end-to-end project solution or a resource to augment your staff, COMSYS delivers ERP. Components of our ERP practice include:

- ERP Project Management & Implementation
- ERP Business Process & Work Flow Analysis
- ERP Consulting Services
- ERP Training & Knowledge Transfer
- ERP Staff Augmentation

## Globalization/Localization

Moving into global markets presents uncommon challenges for many companies, including the ability to communicate in local languages. Localizing Web sites, marketing materials, product offerings, technical support and other critical information is a crucial step in developing relationships with international customers and increasing sales.

Our Globalization/Localization practice is dedicated to helping clients grow their business internationally, offering translation support and resources in more than 40 languages. We combine the intense focus of a smaller organization with the strength and security of a larger organization, delivering a global reach for our customers.

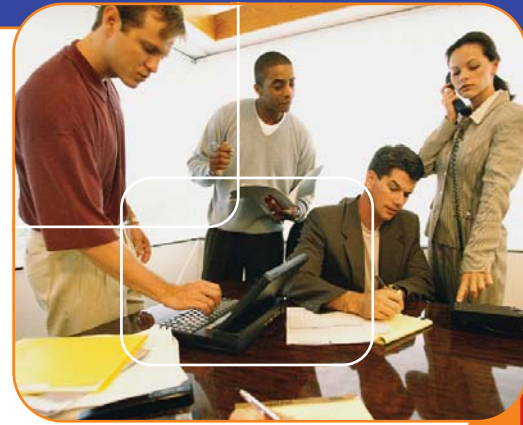
With more than 3,500 multilingual professionals in our globalization network worldwide, you can count on COMSYS to deliver the outstanding language solutions and cultural expertise you need to reach your customers, employees and distributors around the world.

We have helped a wide range of companies succeed in capturing more of their international market share, strengthening international supplier relationships, facilitating international business communication, and gaining a competitive edge. Think of us as your global resource for international growth.

Core to the COMSYS Globalization/Localization practice are the following components:

- Language Translation
- Life Sciences Translation
- Web Site Translation & Localization
- Software Localization & Testing
- Globalization Staffing

**COMSYS Managed Solutions**  
adheres to a **standardized**  
**project management methodology**  
for **consistent and predictable**  
**deliverables on time, every time.**



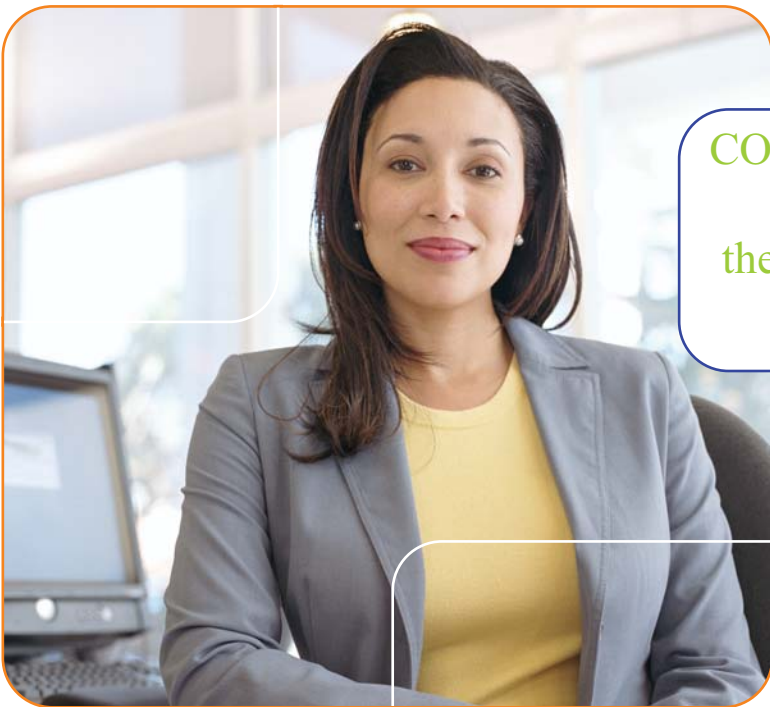


## Rising to the Challenge

Managed Solutions represents one of the most comprehensive technology service offerings available, backed by a comprehensive delivery methodology and project management framework.

We follow a proven approach in our processes, based on our years of experience, and apply it in every engagement – regardless of size – to ensure consistent results.

COMSYS Managed Solutions shares a common denominator – a commitment to helping you solve your business problems, no matter the challenge. Our client relationships begin by gaining an understanding of your business objectives and long-term goals. We then work with you to define the most effective, efficient and timely solution.



COMSYS can deliver  
the right team of people to find  
the right solution and  
implement it immediately.





4400 Post Oak Parkway, Suite 1800  
Houston, TX 77027  
877-6COMSYS

For more information:  
[www.comsys.com](http://www.comsys.com)

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